

JOB DESCRIPTION

Finance and Insurance Specialist

The Sydney City Prestige Automotive Group are currently seeking a dynamic and motivated Finance and Insurance specialist to join our multi-franchise team in Artarmon, Sydney.

Working closely with the General Manager Finance and Insurance, the sales team and the broader team you will be responsible for offering finance and insurance options and ensuring compliance along with preparation, submission and settlement of finance applications through multiple systems. This position also provides an additional opportunity with Aftermarket products that are included in the overall Finance, Insurance and Warranty suite of products.

Key responsibilities will include:

- Introduction and sale of finance and insurance products
- Preparation and settlement of finance and insurance documents
- Assist with the management of department budgets ensuring targets are achieved
- Establish and build strong customer relationships
- Optimise the customer buying experience and grow a strong network of customers
- Contribute to the presentation and operational efficiency of the business
- Work collaboratively with the SCP team to achieve growth aspirations
- Promote company values and contribute towards a positive company culture
- Provide department progress reporting on a daily and monthly basis

The ideal candidate will have the following skills, knowledge and experience:

- Previous experience as a business manager and/or a senior role within the automotive industry
- A driven attitude with strong customer relationship skills
- Self-motivated with the desire and proven experience in achieving and exceeding targets
- Experience working in a high-performance sales and business team environment with demonstrated ability to work under pressure
- Excellent communication and presentation skills
- Competent computer and time management skills
- Full drivers-licence
- Meet relevant security and governance requirements



To be successful with your applications you will need to be:

- Professional and positive with a strong work ethic
- Passionate about the automotive industry and financial services industry
- Be self-driven, confident and motivated to succeed
- Flexible and adaptable in a growing business
- Excellent at multi-tasking and possess a can-do attitude
- Academic qualifications will be highly regarded although not essential.
- With a proven track record of achieving targets, building strong customer relationships combined with a compliance and governance discipline

This is the ideal role for someone with an energetic and determined personality who is confident in dealing with clients to join our supportive and growing team. The successful applicant based on their previous experience and credentials will possess confidence in their ability and as such will secure a generous remuneration package based on performance.

Applicants should apply via email to : josh@sydneycityprestige.com.au